Local Market Update – January 2024 A Research Tool Provided by MARIS

MARIS

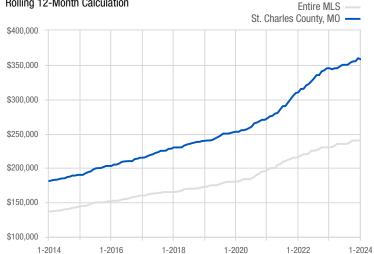
St. Charles County, MO

Residential Detached		January			Year to Date			
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change		
New Listings	318	334	+ 5.0%	318	334	+ 5.0%		
Pending Sales	306	307	+ 0.3%	306	307	+ 0.3%		
Closed Sales	209	239	+ 14.4%	209	239	+ 14.4%		
Days on Market Until Sale	33	40	+ 21.2%	33	40	+ 21.2%		
Median Sales Price*	\$332,000	\$341,000	+ 2.7%	\$332,000	\$341,000	+ 2.7%		
Average Sales Price*	\$368,365	\$402,871	+ 9.4%	\$368,365	\$402,871	+ 9.4%		
Percent of List Price Received*	99.0%	99.4%	+ 0.4%	99.0%	99.4%	+ 0.4%		
Inventory of Homes for Sale	477	605	+ 26.8%		_	_		
Months Supply of Inventory	1.2	1.7	+ 41.7%		_	_		

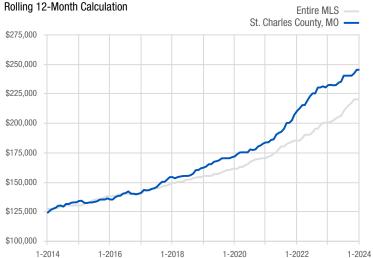
Townhouse/Condo	January			Year to Date		
Key Metrics	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	53	93	+ 75.5%	53	93	+ 75.5%
Pending Sales	72	80	+ 11.1%	72	80	+ 11.1%
Closed Sales	60	54	- 10.0%	60	54	- 10.0%
Days on Market Until Sale	31	19	- 38.7%	31	19	- 38.7%
Median Sales Price*	\$252,000	\$244,250	- 3.1%	\$252,000	\$244,250	- 3.1%
Average Sales Price*	\$277,894	\$254,369	- 8.5%	\$277,894	\$254,369	- 8.5%
Percent of List Price Received*	100.4%	100.5%	+ 0.1%	100.4%	100.5%	+ 0.1%
Inventory of Homes for Sale	80	106	+ 32.5%		_	_
Months Supply of Inventory	0.9	1.2	+ 33.3%		_	

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Detached Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.