Local Market Update – March 2024A Research Tool Provided by MARIS

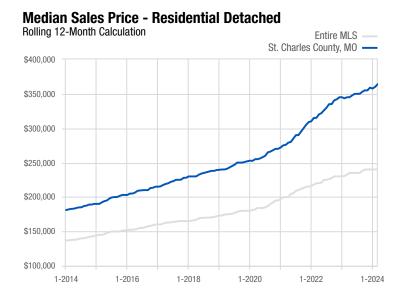


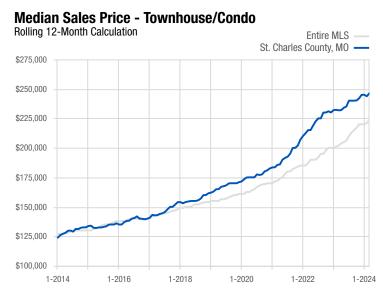
St. Charles County, MO

Residential Detached		March			Year to Date			
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change		
New Listings	440	366	- 16.8%	1,078	1,102	+ 2.2%		
Pending Sales	376	386	+ 2.7%	971	985	+ 1.4%		
Closed Sales	336	323	- 3.9%	824	841	+ 2.1%		
Days on Market Until Sale	31	30	- 3.2%	34	35	+ 2.9%		
Median Sales Price*	\$345,000	\$368,950	+ 6.9%	\$332,500	\$358,000	+ 7.7%		
Average Sales Price*	\$381,334	\$401,487	+ 5.3%	\$365,103	\$404,062	+ 10.7%		
Percent of List Price Received*	101.2%	101.2%	0.0%	100.4%	100.6%	+ 0.2%		
Inventory of Homes for Sale	519	595	+ 14.6%		_	_		
Months Supply of Inventory	1.3	1.7	+ 30.8%		_	_		

Townhouse/Condo		March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change	
New Listings	84	121	+ 44.0%	210	297	+ 41.4%	
Pending Sales	74	107	+ 44.6%	209	268	+ 28.2%	
Closed Sales	86	82	- 4.7%	201	222	+ 10.4%	
Days on Market Until Sale	14	37	+ 164.3%	22	28	+ 27.3%	
Median Sales Price*	\$215,000	\$290,000	+ 34.9%	\$240,200	\$254,700	+ 6.0%	
Average Sales Price*	\$239,455	\$295,585	+ 23.4%	\$257,951	\$287,339	+ 11.4%	
Percent of List Price Received*	103.2%	100.3%	- 2.8%	101.7%	100.2%	- 1.5%	
Inventory of Homes for Sale	79	85	+ 7.6%		_	_	
Months Supply of Inventory	0.9	0.9	0.0%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.