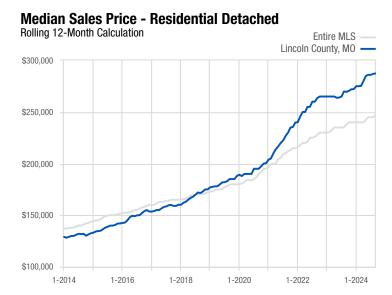


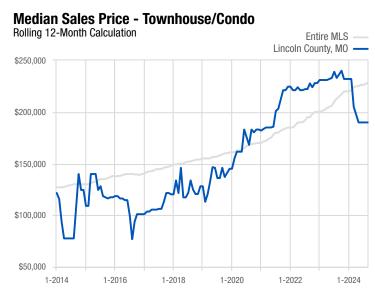
## **Lincoln County, MO**

Residential Detached		September			Year to Date			
Key Metrics	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change		
New Listings	62	68	+ 9.7%	596	627	+ 5.2%		
Pending Sales	57	65	+ 14.0%	520	520	0.0%		
Closed Sales	66	55	- 16.7%	498	493	- 1.0%		
Days on Market Until Sale	42	38	- 9.5%	36	36	0.0%		
Median Sales Price*	\$275,000	\$277,000	+ 0.7%	\$272,000	\$290,000	+ 6.6%		
Average Sales Price*	\$313,625	\$306,366	- 2.3%	\$311,096	\$326,257	+ 4.9%		
Percent of List Price Received*	99.5%	98.7%	- 0.8%	100.3%	99.8%	- 0.5%		
Inventory of Homes for Sale	137	153	+ 11.7%		_	_		
Months Supply of Inventory	2.5	2.8	+ 12.0%		_	_		

Townhouse/Condo		September			Year to Date		
Key Metrics	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change	
New Listings	2	3	+ 50.0%	11	24	+ 118.2%	
Pending Sales	0	3	_	10	13	+ 30.0%	
Closed Sales	1	2	+ 100.0%	10	10	0.0%	
Days on Market Until Sale	4	1	- 75.0%	36	43	+ 19.4%	
Median Sales Price*	\$240,000	\$192,600	- 19.8%	\$242,500	\$185,050	- 23.7%	
Average Sales Price*	\$240,000	\$192,600	- 19.8%	\$242,900	\$201,600	- 17.0%	
Percent of List Price Received*	100.0%	100.1%	+ 0.1%	98.2%	98.8%	+ 0.6%	
Inventory of Homes for Sale	2	9	+ 350.0%		_	_	
Months Supply of Inventory	1.4	5.1	+ 264.3%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.