

St Charles County Market Snapshot

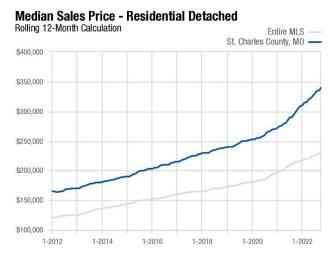
October 2022

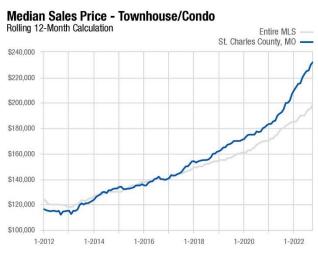
THAT'S WHO WE ${ m I\!\! I}$

Residential Detached		October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change	
New Listings	449	491	+ 9.4%	5,844	5,083	- 13.0%	
Pending Sales	458	382	- 16.6%	5,508	4,436	- 19.5%	
Closed Sales	536	387	- 27.8%	5,398	4,306	- 20.2%	
Days on Market Until Sale	17	20	+ 17.6%	17	15	- 11.8%	
Median Sales Price*	\$305,000	\$345,000	+ 13.1%	\$305,000	\$346,000	+ 13.4%	
Average Sales Price*	\$334,102	\$387,202	+ 15.9%	\$336,912	\$379,040	+ 12.5%	
Percent of List Price Received*	102.8%	101.0%	- 1.8%	103.3%	103.9%	+ 0.6%	
Inventory of Homes for Sale	465	592	+ 27.3%	_	_	_	
Months Supply of Inventory	0.9	1.4	+ 55.6%	_	_	_	

Townhouse/Condo		October			Year to Date	
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	106	133	+ 25.5%	1,166	1,092	- 6.3%
Pending Sales	112	103	- 8.0%	1,126	956	- 15.1%
Closed Sales	124	81	- 34.7%	1,120	937	- 16.3%
Days on Market Until Sale	15	14	- 6.7%	14	13	- 7.1%
Median Sales Price*	\$202,250	\$231,650	+ 14.5%	\$203,276	\$234,000	+ 15.1%
Average Sales Price*	\$231,216	\$251,152	+ 8.6%	\$220,099	\$249,756	+ 13.5%
Percent of List Price Received*	101.3%	101.1%	- 0.2%	102.2%	104.2%	+ 2.0%
Inventory of Homes for Sale	86	120	+ 39.5%	_	_	-
Months Supply of Inventory	0.8	1.3	+ 62.5%	_	_	11

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.