

President's Message

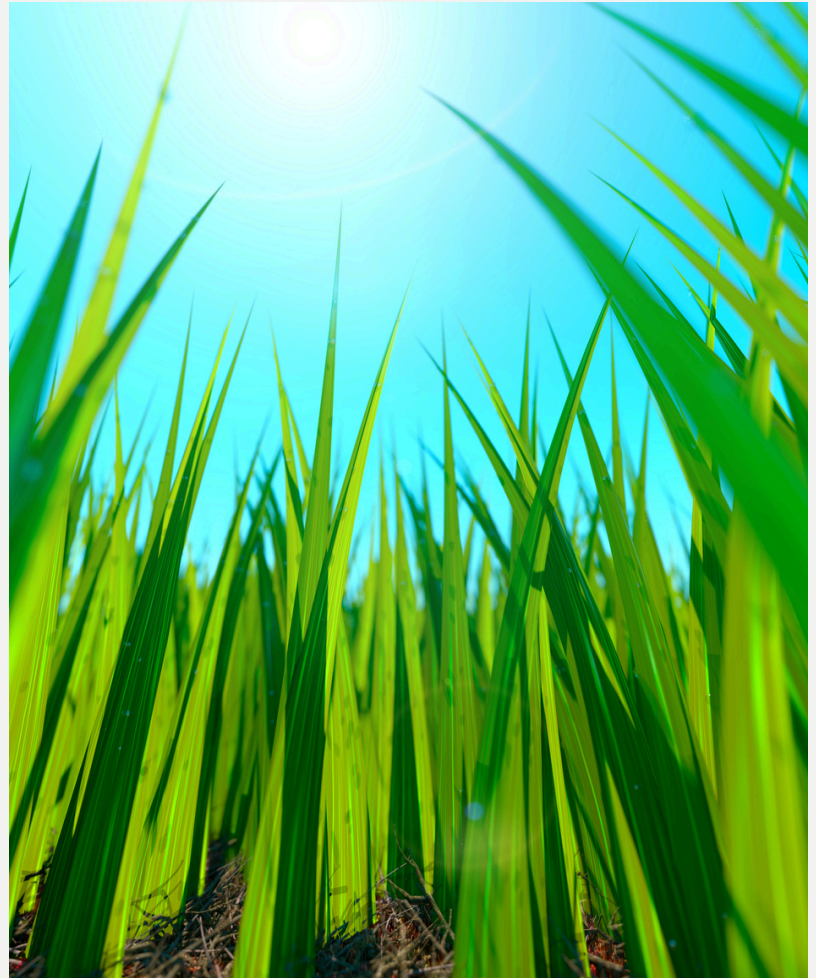


By Sarah Bell



FIGHT OR FLIGHT?

I don't mean to bum you out, but we are in the thick of it. Then again, when hasn't real estate been an uncertain, volatile industry? Everything we do is so conditional on the economic climate and now a WORLD market! Daily changes keep us on the edge and some clients' ability to buy literally hinges on the rate of the day. So what do we do? Scream and fight the inequity as we see the one-off scenerios reveal themselves before our eyes? Consider other careers with a more secure paycheck? We can't deny that the real estate landscape continues to evolve but one thing is for sure-the need for an expert like you will never go away! You bring so much value, expertise and compassion to the transaction to make the deal work for all. Understand your value, serve your clients, improve their quality of life and you won't feel the need to fight, or take flight. You are the reason real estate thrives!



DID YOU KNOW?

The Affiliate Elite Partners are sponsoring a Builder Panel on May 13, 2025

Register here:

<https://shorturl.at/gD8x8>



May 13, 2025
Doors at 11:00am
11:30 AM to 1:30PM
The Christy Banquet Center
9000 Veterans Memorial Pkwy, O'Fallon, MO
If you have any food allergies please contact Tia at tia@stcharlesrealtors.com
REGISTRATION DEADLINE MAY 9