

ST. CHARLES COUNTY MARKET STATISTICS

SNAPSHOT MARCH 2020



Monthly Snapshot

	March 2020	March 2019	Comparison	% Change
Units Sold	546	499	47	9.42%
Median Sale Price	250,000	230,000	20,000	8.70%
DOM	16	20	(4)	-20.00%
Volume	147,791,963	129,105,360	18,686,603	14.47%
Pending Sales *	641	642	(1)	-0.16%
Active	743	763	(20)	-2.62%

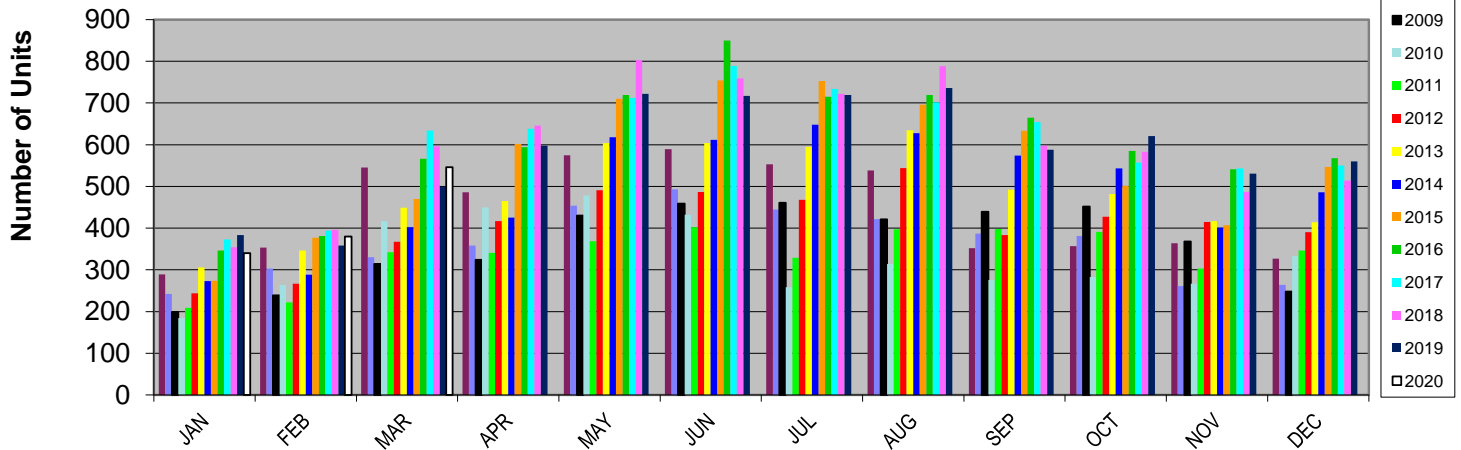
YTD Snapshot

	2020	2019	Comparison	% Change
Units Sold	1,266	1,240	26	2.10%
Median Sale Price	240,000	227,000	13,000	5.73%
DOM	21	27	(6)	-22.22%
Volume	333,796,970	311,144,812	22,652,158	7.28%
Pending Sales *	1,597	1,678	(81)	-4.83%
Active	1,938	1,881	57	3.03%

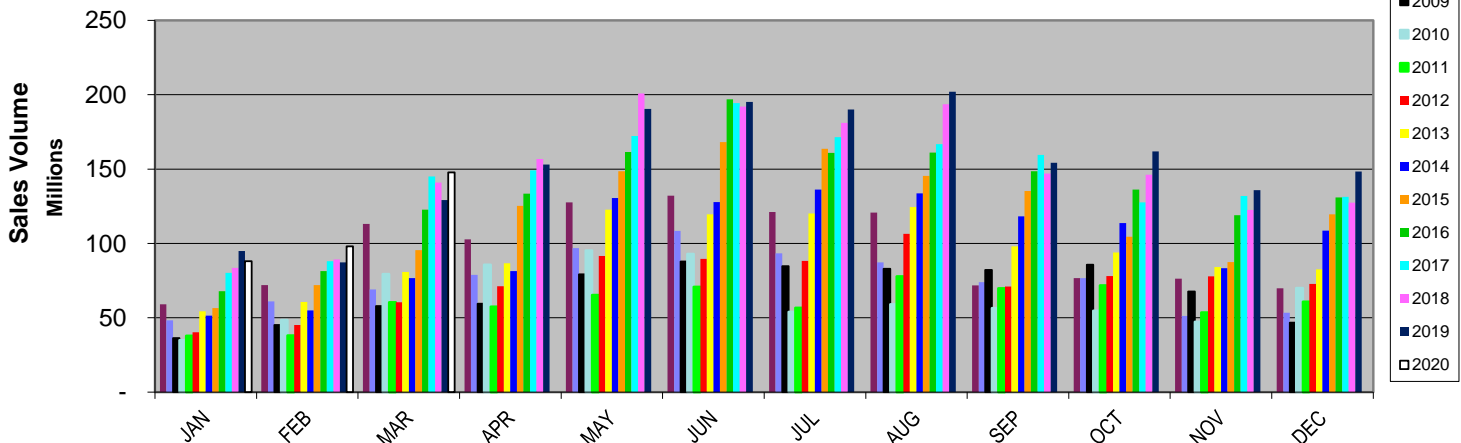
SNAPSHOT HIGHLIGHTS:

- YTD Sales Units up 2% in 2020
- Median sale price up to \$240,000
- Days on market 21 days
- Sales volume up over 7%
- Pending Sales down over 4.8% from last year
- Inventory up over 3% from last year

Sales Units: 2007 - 2020



Sales Volume in Millions: 2007 - 2020



(Residential and Condo classifications per MLS 4/15/20)