

Lincoln County Market Snapshot

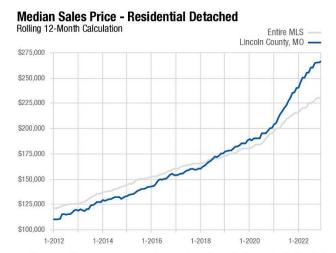
December 2022



Residential Detached		December			Year to Date	
Key Metrics	2021	2022	% Change	Thru 12-2021	Thru 12-2022	% Change
New Listings	54	35	- 35.2%	969	883	- 8.9%
Pending Sales	74	30	- 59.5%	894	740	- 17.2%
Closed Sales	84	52	- 38.1%	884	772	- 12.7%
Days on Market Until Sale	30	36	+ 20.0%	28	29	+ 3.6%
Median Sales Price*	\$252,500	\$272,500	+ 7.9%	\$239,775	\$266,000	+ 10.9%
Average Sales Price*	\$286,480	\$280,362	- 2.1%	\$271,881	\$296,775	+ 9.2%
Percent of List Price Received*	99.3%	100.3%	+ 1.0%	101.3%	101.3%	0.0%
Inventory of Homes for Sale	100	107	+ 7.0%	_	_	-
Months Supply of Inventory	1.3	1.7	+ 30.8%		_	-

Townhouse/Condo		December			Year to Date			
Key Metrics	2021	2022	% Change	Thru 12-2021	Thru 12-2022	% Change		
New Listings	0	1	_	15	10	- 33.3%		
Pending Sales	0	0	0.0%	15	11	- 26.7%		
Closed Sales	0	0	0.0%	20	12	- 40.0%		
Days on Market Until Sale	_	-	_	30	30	0.0%		
Median Sales Price*	_	_		\$224,569	\$228,000	+ 1.5%		
Average Sales Price*	_	_	_	\$218,827	\$220,324	+ 0.7%		
Percent of List Price Received*	_	_	3 	104.0%	102.4%	- 1.5%		
Inventory of Homes for Sale	2	1	- 50.0%	_	_	-		
Months Supply of Inventory	0.8	0.5	- 37.5%	_	_	-		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

