

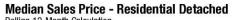
St Charles County Market Snapshot September 2023

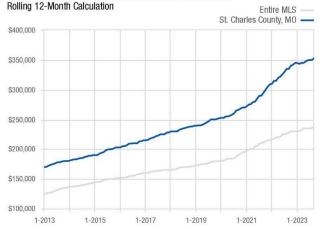
THAT'S WHO WE

Residential Detached		September			Year to Date		
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change	
New Listings	463	452	- 2.4%	4,584	3,902	- 14.9%	
Pending Sales	416	358	- 13.9%	4,052	3,364	- 17.0%	
Closed Sales	477	352	- 26.2%	3,924	3,271	- 16.6%	
Days on Market Until Sale	19	21	+ 10.5%	15	23	+ 53.3%	
Median Sales Price*	\$345,000	\$370,000	+ 7.2%	\$346,000	\$359,000	+ 3.8%	
Average Sales Price*	\$379,744	\$416,289	+ 9.6%	\$378,439	\$396,705	+ 4.8%	
Percent of List Price Received*	101.5%	101.6%	+ 0.1%	104.2%	101.9%	- 2.2%	
Inventory of Homes for Sale	640	713	+ 11.4%	_	—	—	
Months Supply of Inventory	1.5	2.0	+ 33.3%				

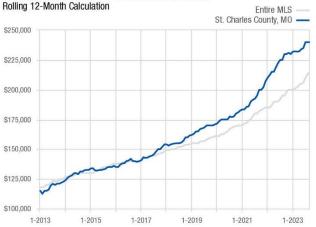
Townhouse/Condo		September			Year to Date		
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change	
New Listings	113	117	+ 3.5%	946	872	- 7.8%	
Pending Sales	84	110	+ 31.0%	842	819	- 2.7%	
Closed Sales	110	82	- 25.5%	850	757	- 10.9%	
Days on Market Until Sale	14	24	+ 71.4%	13	18	+ 38.5%	
Median Sales Price*	\$240,000	\$251,896	+ 5.0%	\$232,000	\$242,500	+ 4.5%	
Average Sales Price*	\$258,783	\$264,118	+ 2.1%	\$249,107	\$261,554	+ 5.0%	
Percent of List Price Received*	102.7%	103.2%	+ 0.5%	104.5%	102.5%	- 1.9%	
Inventory of Homes for Sale	136	96	- 29.4%	<u> </u>	—	—	
Months Supply of Inventory	1.5	1.1	- 26.7%	-	—	-	

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 4, 2023. All data from MARIS. Report @ 2023 ShowingTime.

