Local Market Update – November 2023A Research Tool Provided by MARIS

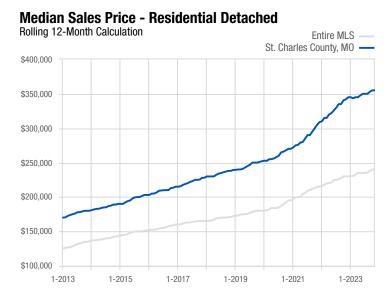


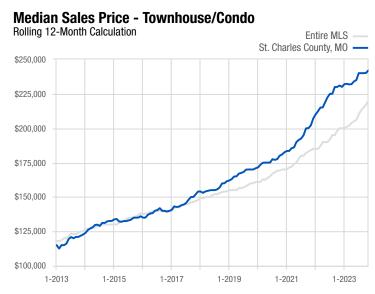
St. Charles County, MO

Residential Detached	November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change	
New Listings	325	325	0.0%	5,398	4,654	- 13.8%	
Pending Sales	298	307	+ 3.0%	4,729	3,997	- 15.5%	
Closed Sales	361	315	- 12.7%	4,685	3,933	- 16.1%	
Days on Market Until Sale	22	22	0.0%	16	23	+ 43.8%	
Median Sales Price*	\$340,000	\$350,300	+ 3.0%	\$345,000	\$356,789	+ 3.4%	
Average Sales Price*	\$392,072	\$403,040	+ 2.8%	\$380,082	\$396,860	+ 4.4%	
Percent of List Price Received*	99.9%	100.3%	+ 0.4%	103.6%	101.7%	- 1.8%	
Inventory of Homes for Sale	586	712	+ 21.5%		_	_	
Months Supply of Inventory	1.4	2.0	+ 42.9%		_	_	

Townhouse/Condo		November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change	
New Listings	77	94	+ 22.1%	1,147	1,069	- 6.8%	
Pending Sales	74	79	+ 6.8%	1,009	970	- 3.9%	
Closed Sales	92	81	- 12.0%	1,025	931	- 9.2%	
Days on Market Until Sale	20	17	- 15.0%	13	18	+ 38.5%	
Median Sales Price*	\$235,500	\$248,000	+ 5.3%	\$232,000	\$245,000	+ 5.6%	
Average Sales Price*	\$240,316	\$270,042	+ 12.4%	\$248,417	\$263,838	+ 6.2%	
Percent of List Price Received*	100.5%	101.1%	+ 0.6%	103.9%	102.2%	- 1.6%	
Inventory of Homes for Sale	119	120	+ 0.8%	_	_	_	
Months Supply of Inventory	1.3	1.4	+ 7.7%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.