Local Market Update – December 2023 A Research Tool Provided by MARIS

MARIS

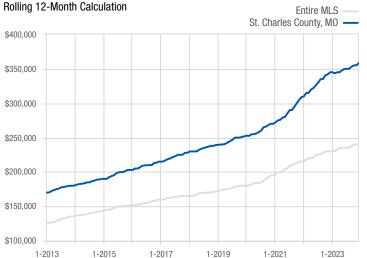
St. Charles County, MO

Residential Detached		December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change	
New Listings	242	256	+ 5.8%	5,640	4,910	- 12.9%	
Pending Sales	257	252	- 1.9%	4,986	4,248	- 14.8%	
Closed Sales	353	299	- 15.3%	5,038	4,247	- 15.7%	
Days on Market Until Sale	28	36	+ 28.6%	17	24	+ 41.2%	
Median Sales Price*	\$330,200	\$368,568	+ 11.6%	\$345,000	\$358,000	+ 3.8%	
Average Sales Price*	\$384,057	\$410,483	+ 6.9%	\$380,360	\$397,806	+ 4.6%	
Percent of List Price Received*	99.4%	99.9%	+ 0.5%	103.3%	101.5%	- 1.7%	
Inventory of Homes for Sale	504	649	+ 28.8%			_	
Months Supply of Inventory	1.2	1.8	+ 50.0%				

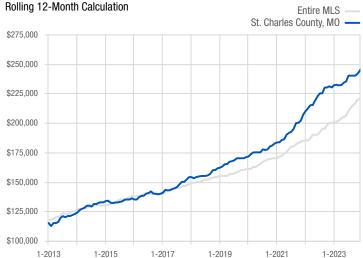
Townhouse/Condo	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	53	67	+ 26.4%	1,200	1,134	- 5.5%
Pending Sales	66	75	+ 13.6%	1,075	1,039	- 3.3%
Closed Sales	80	83	+ 3.8%	1,105	1,015	- 8.1%
Days on Market Until Sale	19	24	+ 26.3%	14	19	+ 35.7%
Median Sales Price*	\$203,000	\$251,750	+ 24.0%	\$230,000	\$245,000	+ 6.5%
Average Sales Price*	\$239,319	\$264,031	+ 10.3%	\$247,758	\$263,809	+ 6.5%
Percent of List Price Received*	99.5%	99.1%	- 0.4%	103.6%	102.0%	- 1.5%
Inventory of Homes for Sale	104	109	+ 4.8%		—	_
Months Supply of Inventory	1.2	1.3	+ 8.3%			_

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Detached



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.