

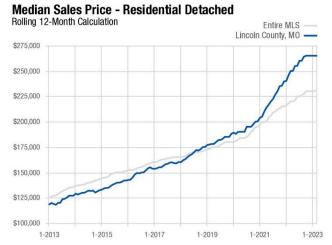
Lincoln County Market Snapshot March 2023

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Residential Detached		March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change	
New Listings	95	62	- 34.7%	191	151	- 20.9%	
Pending Sales	75	70	- 6.7%	173	154	- 11.0%	
Closed Sales	61	49	- 19.7%	161	116	- 28.0%	
Days on Market Until Sale	36	67	+ 86.1%	39	54	+ 38.5%	
Median Sales Price*	\$273,800	\$250,000	- 8.7%	\$270,000	\$250,000	- 7.4%	
Average Sales Price*	\$318,750	\$303,828	- 4.7%	\$309,882	\$304,315	- 1.8%	
Percent of List Price Received*	101.6%	99.7%	- 1.9%	100.9%	99.3%	- 1.6%	
Inventory of Homes for Sale	103	90	- 12.6%	_	-	-	
Months Supply of Inventory	1.4	1.5	+ 7.1%	_	_	_	

Townhouse/Condo		March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change	
New Listings	1	4	+ 300.0%	2	7	+ 250.0%	
Pending Sales	3	1	- 66.7%	3	4	+ 33.3%	
Closed Sales	2	2	0.0%	3	4	+ 33.3%	
Days on Market Until Sale	88	8	- 90.9%	59	12	- 79.7%	
Median Sales Price*	\$275,026	\$238,500	- 13.3%	\$231,552	\$238,500	+ 3.0%	
Average Sales Price*	\$275,026	\$238,500	- 13.3%	\$256,796	\$230,500	- 10.2%	
Percent of List Price Received*	101.7%	99.0%	- 2.7%	102.8%	97.2%	- 5.4%	
Inventory of Homes for Sale	1	4	+ 300.0%	_	 -	_	
Months Supply of Inventory	0.6	2.7	+ 350.0%	_	_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of April 5, 2023. All data from MARIS. Report © 2023 Showing Time.

