

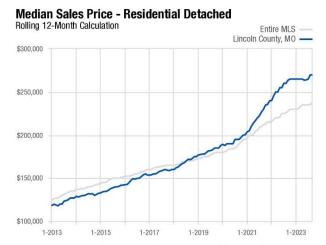
Lincoln County Market Snapshot September 2023



Residential Detached		September			Year to Date			
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change		
New Listings	66	62	- 6.1%	710	596	- 16.1%		
Pending Sales	67	61	- 9.0%	609	528	- 13.3%		
Closed Sales	73	65	- 11.0%	609	497	- 18.4%		
Days on Market Until Sale	32	42	+ 31.3%	28	36	+ 28.6%		
Median Sales Price*	\$272,000	\$275,000	+ 1.1%	\$270,000	\$272,048	+ 0.8%		
Average Sales Price*	\$307,021	\$315,604	+ 2.8%	\$299,170	\$311,350	+ 4.1%		
Percent of List Price Received*	100.1%	99.3%	- 0.8%	101.8%	100.2%	- 1.6%		
Inventory of Homes for Sale	143	118	- 17.5%	_	_			
Months Supply of Inventory	2.1	2.1	0.0%	_	_	-		

Townhouse/Condo		September			Year to Date		
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change	
New Listings	1	2	+ 100.0%	7	11	+ 57.1%	
Pending Sales	1	0	- 100.0%	8	10	+ 25.0%	
Closed Sales	0	1	_	8	10	+ 25.0%	
Days on Market Until Sale	_	4		35	36	+ 2.9%	
Median Sales Price*	-	\$240,000	_	\$222,168	\$242,500	+ 9.2%	
Average Sales Price*		\$240,000	_	\$213,111	\$242,900	+ 14.0%	
Percent of List Price Received*	_	100.0%	· <u></u>	104.2%	98.2%	- 5.8%	
Inventory of Homes for Sale	1	2	+ 100.0%	_	· —	_	
Months Supply of Inventory	0.5	1.4	+ 180.0%	_	_	<u> </u>	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.