Local Market Update – October 2023 A Research Tool Provided by MARIS

MARIS

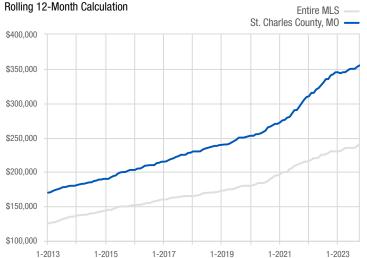
St. Charles County, MO

Residential Detached	October			Year to Date		
Key Metrics	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	489	432	- 11.7%	5,073	4,333	- 14.6%
Pending Sales	379	326	- 14.0%	4,431	3,685	- 16.8%
Closed Sales	400	325	- 18.8%	4,324	3,606	- 16.6%
Days on Market Until Sale	21	23	+ 9.5%	15	23	+ 53.3%
Median Sales Price*	\$343,750	\$350,000	+ 1.8%	\$346,000	\$357,500	+ 3.3%
Average Sales Price*	\$385,370	\$391,234	+ 1.5%	\$379,081	\$396,271	+ 4.5%
Percent of List Price Received*	100.9%	100.7%	- 0.2%	103.9%	101.8%	- 2.0%
Inventory of Homes for Sale	604	763	+ 26.3%			_
Months Supply of Inventory	1.4	2.2	+ 57.1%			

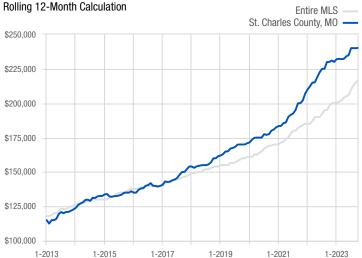
Townhouse/Condo	October			Year to Date		
Key Metrics	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	124	115	- 7.3%	1,070	980	- 8.4%
Pending Sales	93	91	- 2.2%	935	900	- 3.7%
Closed Sales	83	91	+ 9.6%	933	851	- 8.8%
Days on Market Until Sale	13	20	+ 53.8%	13	19	+ 46.2%
Median Sales Price*	\$231,650	\$255,000	+ 10.1%	\$232,000	\$245,000	+ 5.6%
Average Sales Price*	\$250,328	\$270,265	+ 8.0%	\$249,216	\$263,279	+ 5.6%
Percent of List Price Received*	101.1%	101.2%	+ 0.1%	104.2%	102.3%	- 1.8%
Inventory of Homes for Sale	126	110	- 12.7%		—	_
Months Supply of Inventory	1.4	1.3	- 7.1%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Detached



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.