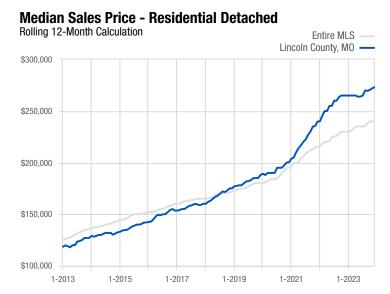


Lincoln County, MO

Residential Detached		December			Year to Date			
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change		
New Listings	35	41	+ 17.1%	883	748	- 15.3%		
Pending Sales	31	41	+ 32.3%	752	665	- 11.6%		
Closed Sales	53	46	- 13.2%	777	661	- 14.9%		
Days on Market Until Sale	35	43	+ 22.9%	29	36	+ 24.1%		
Median Sales Price*	\$270,000	\$275,000	+ 1.9%	\$265,000	\$273,048	+ 3.0%		
Average Sales Price*	\$278,845	\$296,727	+ 6.4%	\$296,721	\$308,858	+ 4.1%		
Percent of List Price Received*	100.4%	98.0%	- 2.4%	101.3%	100.0%	- 1.3%		
Inventory of Homes for Sale	118	117	- 0.8%		_	_		
Months Supply of Inventory	1.9	2.1	+ 10.5%		_	_		

Townhouse/Condo		December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change	
New Listings	1	0	- 100.0%	10	12	+ 20.0%	
Pending Sales	0	0	0.0%	11	13	+ 18.2%	
Closed Sales	0	0	0.0%	12	13	+ 8.3%	
Days on Market Until Sale	_	_		30	37	+ 23.3%	
Median Sales Price*	_			\$228,000	\$232,000	+ 1.8%	
Average Sales Price*	_			\$220,324	\$229,523	+ 4.2%	
Percent of List Price Received*	_			102.4%	97.6%	- 4.7%	
Inventory of Homes for Sale	1	0	- 100.0%		_	_	
Months Supply of Inventory	0.5				_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.