

## Lincoln County Market Snapshot March 2022

## THAT'S WHO WE

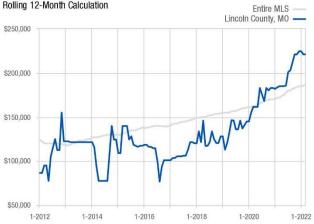
<b>Residential Detached</b>	March			Year to Date			
Key Metrics	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change	
New Listings	85	98	+ 15.3%	194	194	0.0%	
Pending Sales	82	79	- 3.7%	198	175	- 11.6%	
Closed Sales	69	60	- 13.0%	160	160	0.0%	
Days on Market Until Sale	38	34	- 10.5%	37	38	+ 2.7%	
Median Sales Price*	\$230,000	\$276,400	+ 20.2%	\$225,000	\$271,900	+ 20.8%	
Average Sales Price*	\$258,906	\$319,981	+ 23.6%	\$251,827	\$310,288	+ 23.2%	
Percent of List Price Received*	100.9%	101.7%	+ 0.8%	99.9%	100.9%	+ 1.0%	
Inventory of Homes for Sale	97	95	- 2.1%		_		
Months Supply of Inventory	1.3	1.3	0.0%		—	_	

Townhouse/Condo Key Metrics	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
New Listings	1	1	0.0%	6	2	- 66.7%
Pending Sales	4	3	- 25.0%	11	3	- 72.7%
Closed Sales	4	2	- 50.0%	10	3	- 70.0%
Days on Market Until Sale	59	88	+ 49.2%	47	59	+ 25.5%
Median Sales Price*	\$244,000	\$275,026	+ 12.7%	\$228,500	\$231,552	+ 1.3%
Average Sales Price*	\$247,750	\$275,026	+ 11.0%	\$225,105	\$256,796	+ 14.1%
Percent of List Price Received*	98.1%	101.7%	+ 3.7%	99.3%	102.8%	+ 3.5%
Inventory of Homes for Sale	1	1	0.0%		_	—
Months Supply of Inventory	0.3	0.6	+ 100.0%		-	

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Median Sales Price - Townhouse/Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of April 5, 2022. All data from MARIS. Report © 2022 ShowingTime.

