

ST. CHARLES COUNTY MARKET STATISTICS

SNAPSHOT OCTOBER 2020



Monthly Snapshot

| | October 2020 | October 2019 | Comparison | % Change |
|-------------------|--------------|--------------|------------|----------|
| Units Sold | 760 | 622 | 138 | 22.19% |
| Median Sale Price | 259,950 | 238,750 | 21,200 | 8.88% |
| DOM | 7 | 18 | (11) | -61.11% |
| Volume | 218,473,161 | 162,058,657 | 56,414,504 | 34.81% |
| Pending Sales | 752 | 596 | 156 | 26.17% |
| Active | 832 | 702 | 130 | 18.52% |

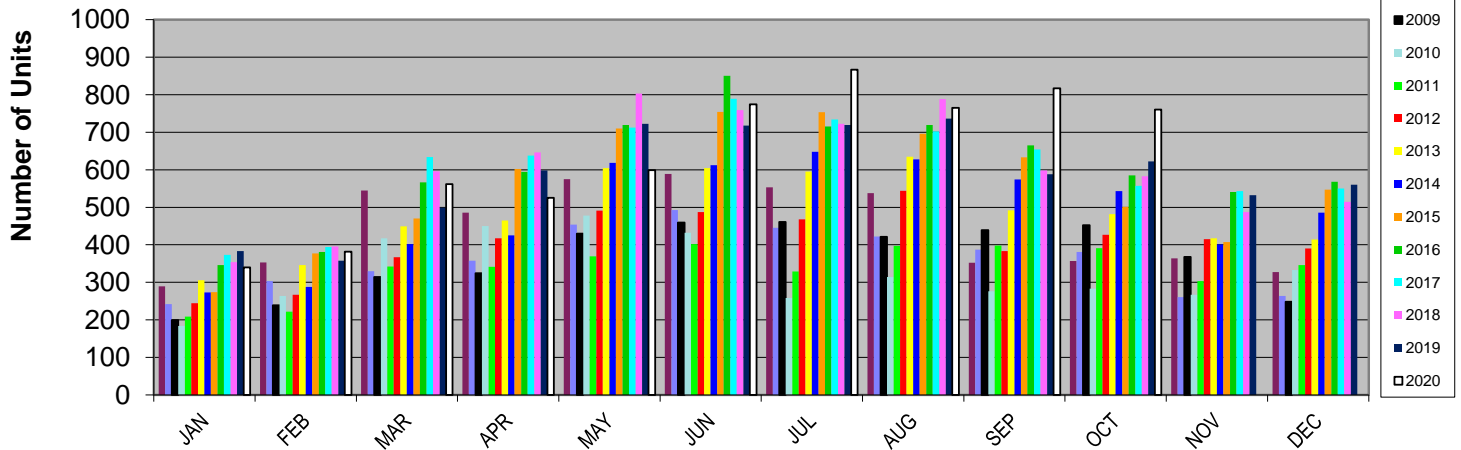
YTD Snapshot

| | 2020 | 2019 | Comparison | % Change |
|-------------------|---------------|---------------|-------------|----------|
| Units Sold | 6,391 | 5,943 | 448 | 7.54% |
| Median Sale Price | 255,500 | 239,500 | 16,000 | 6.68% |
| DOM | 10 | 16 | (6) | -37.50% |
| Volume | 1,805,807,718 | 1,558,457,084 | 247,350,634 | 15.87% |
| Pending Sales | 6,947 | 6,368 | 579 | 9.09% |
| Active | 7,682 | 7,454 | 228 | 3.06% |

SNAPSHOT HIGHLIGHTS:

- October 2020 units sold up over 22% from 2019 - YTD Sales Units up over 7.5%
- October 2020 median sale price up almost 9% from 2019 - YTD median sale price is \$255,500
- October 2020 median days on market down to 7 days - YTD days on market down to 10 days
- October 2020 sales volume up over 34% from 2019 - YTD sales volume up over 15%
- October 2020 pending sales up 26% from 2019 - YTD pending sales up 9%
- October 2020 listing inventory up 18.5% from 2019 - YTD listing inventory up 3%

Sales Units: 2007 - 2020



Sales Volume in Millions: 2007 - 2020

