

THAT'S WHO WE



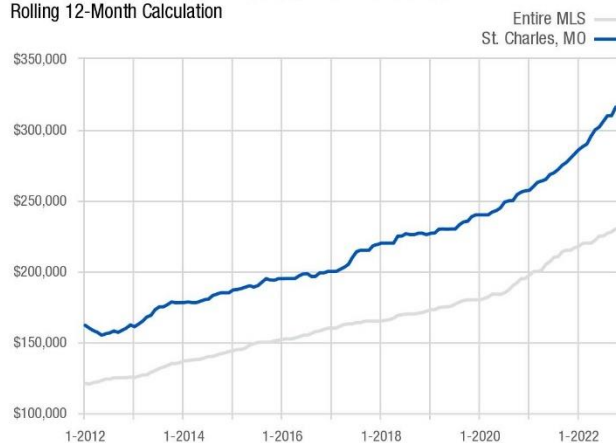
| Residential Detached | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 11-2021 | Thru 11-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 127 | 91 | - 28.3% | 1,812 | 1,605 | - 11.4% |
| Pending Sales | 145 | 90 | - 37.9% | 1,758 | 1,416 | - 19.5% |
| Closed Sales | 149 | 94 | - 36.9% | 1,724 | 1,370 | - 20.5% |
| Days on Market Until Sale | 15 | 20 | + 33.3% | 15 | 14 | - 6.7% |
| Median Sales Price* | \$317,000 | \$310,000 | - 2.2% | \$281,000 | \$317,650 | + 13.0% |
| Average Sales Price* | \$331,962 | \$334,714 | + 0.8% | \$309,347 | \$344,819 | + 11.5% |
| Percent of List Price Received* | 102.9% | 99.8% | - 3.0% | 103.5% | 104.1% | + 0.6% |
| Inventory of Homes for Sale | 97 | 168 | + 73.2% | — | — | — |
| Months Supply of Inventory | 0.6 | 1.3 | + 116.7% | — | — | — |

| Townhouse/Condo | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 11-2021 | Thru 11-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 39 | 21 | - 46.2% | 388 | 280 | - 27.8% |
| Pending Sales | 37 | 15 | - 59.5% | 369 | 252 | - 31.7% |
| Closed Sales | 38 | 16 | - 57.9% | 365 | 287 | - 21.4% |
| Days on Market Until Sale | 14 | 16 | + 14.3% | 13 | 10 | - 23.1% |
| Median Sales Price* | \$234,900 | \$229,750 | - 2.2% | \$206,000 | \$236,300 | + 14.7% |
| Average Sales Price* | \$248,415 | \$229,263 | - 7.7% | \$224,910 | \$247,448 | + 10.0% |
| Percent of List Price Received* | 102.3% | 101.5% | - 0.8% | 101.8% | 103.8% | + 2.0% |
| Inventory of Homes for Sale | 16 | 20 | + 25.0% | — | — | — |
| Months Supply of Inventory | 0.5 | 0.9 | + 80.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

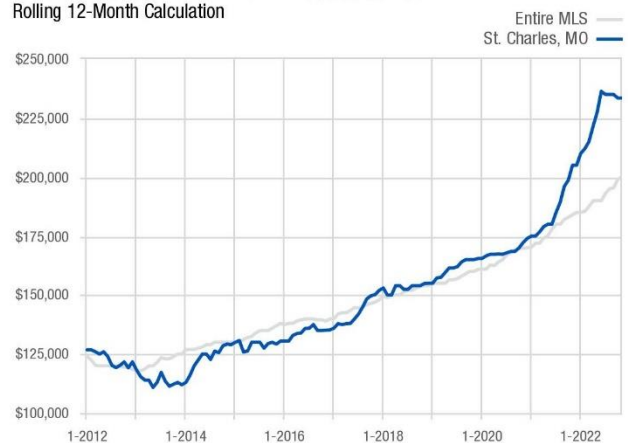
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of December 5, 2022. All data from MARIS. Report © 2022 ShowingTime.