Local Market Update – February 2024A Research Tool Provided by MARIS

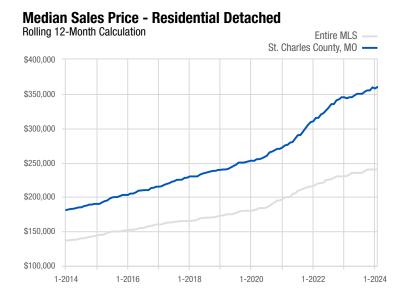


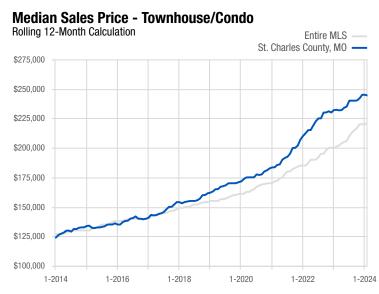
St. Charles County, MO

| Residential Detached | | February | | | Year to Date | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 2-2023 | Thru 2-2024 | % Change |
| New Listings | 320 | 402 | + 25.6% | 638 | 736 | + 15.4% |
| Pending Sales | 289 | 291 | + 0.7% | 595 | 600 | + 0.8% |
| Closed Sales | 279 | 264 | - 5.4% | 488 | 512 | + 4.9% |
| Days on Market Until Sale | 37 | 35 | - 5.4% | 35 | 37 | + 5.7% |
| Median Sales Price* | \$320,000 | \$363,210 | + 13.5% | \$321,500 | \$350,280 | + 9.0% |
| Average Sales Price* | \$343,112 | \$410,448 | + 19.6% | \$353,927 | \$407,219 | + 15.1% |
| Percent of List Price Received* | 100.3% | 101.0% | + 0.7% | 99.7% | 100.2% | + 0.5% |
| Inventory of Homes for Sale | 474 | 641 | + 35.2% | | _ | _ |
| Months Supply of Inventory | 1.2 | 1.8 | + 50.0% | | _ | _ |

| Townhouse/Condo | | February | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2023 | 2024 | % Change | Thru 2-2023 | Thru 2-2024 | % Change | | |
| New Listings | 73 | 86 | + 17.8% | 126 | 177 | + 40.5% | | |
| Pending Sales | 63 | 87 | + 38.1% | 135 | 164 | + 21.5% | | |
| Closed Sales | 55 | 81 | + 47.3% | 115 | 138 | + 20.0% | | |
| Days on Market Until Sale | 25 | 25 | 0.0% | 28 | 22 | - 21.4% | | |
| Median Sales Price* | \$265,000 | \$245,000 | - 7.5% | \$260,000 | \$244,250 | - 6.1% | | |
| Average Sales Price* | \$265,116 | \$302,733 | + 14.2% | \$271,783 | \$283,292 | + 4.2% | | |
| Percent of List Price Received* | 100.7% | 100.1% | - 0.6% | 100.5% | 100.2% | - 0.3% | | |
| Inventory of Homes for Sale | 77 | 90 | + 16.9% | | _ | _ | | |
| Months Supply of Inventory | 0.9 | 1.0 | + 11.1% | | _ | _ | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.