

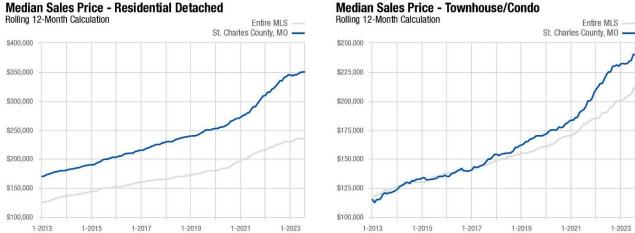
St Charles County Market Snapshot August 2023

THAT'S WHO WE

Residential Detached		August			Year to Date			
Key Metrics	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change		
New Listings	497	446	- 10.3%	4,121	3,449	- 16.3%		
Pending Sales	469	375	- 20.0%	3,636	3,005	- 17.4%		
Closed Sales	500	471	- 5.8%	3,447	2,912	- 15.5%		
Days on Market Until Sale	16	23	+ 43.8%	14	23	+ 64.3%		
Median Sales Price*	\$351,000	\$375,000	+ 6.8%	\$346,000	\$356,065	+ 2.9%		
Average Sales Price*	\$383,977	\$414,439	+ 7.9%	\$378,259	\$394,369	+ 4.3%		
Percent of List Price Received*	102.4%	102.1%	- 0.3%	104.6%	101.9%	- 2.6%		
Inventory of Homes for Sale	642	671	+ 4.5%	—	—	_		
Months Supply of Inventory	1.4	1.8	+ 28.6%	_		10		

Townhouse/Condo	August			Year to Date			
Key Metrics	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change	
New Listings	117	103	- 12.0%	833	760	- 8.8%	
Pending Sales	111	106	- 4.5%	758	718	- 5.3%	
Closed Sales	133	102	- 23.3%	740	673	- 9.1%	
Days on Market Until Sale	15	17	+ 13.3%	12	18	+ 50.0%	
Median Sales Price*	\$223,000	\$223,500	+ 0.2%	\$229,950	\$241,900	+ 5.2%	
Average Sales Price*	\$247,429	\$237,368	- 4.1%	\$247,669	\$260,596	+ 5.2%	
Percent of List Price Received*	103.3%	102.3%	- 1.0%	104.8%	102.4%	- 2.3%	
Inventory of Homes for Sale	109	92	- 15.6%	—	—	—	
Months Supply of Inventory	1.2	1.1	- 8.3%	-		_	

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Residential Detached

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of September 6, 2023. All data from MARIS. Report @ 2023 ShowingTime

